

Sales Forecast Import/Export Utility

Use Excel to maintain your Macola® MRP Sales Forecast or Master Schedule

Initially developed for ForecastPro customers to import their sales forecast into the Macola® ERP software, we enhanced it to be used by anyone who needs to conveniently create and maintain their Macola® Master Schedule or MRP forecast.

Our software first imports your Macola® sales history into Excel. This sales history is used to create your forecast or use ForecastPro. Then, your forecast is exported into Macola®. Our utility will save you hours of work maintaining your Macola® forecasts.

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	
1							***** Monthly Sales History *****								
2							1	2	3	4	5	6	7		
3	Prod Cat	Item Number	Description	Starting YR	Period	Loc	1/1/2008	2/1/2008	3/1/2008	4/1/2008	5/1/2008	6/1/2008	7/1/2008	Total	
4	AAA	003-E5431	WHEEL	2008	1	CIN	0	0	2	0	0	0	0	2	
5	AAA	003-E5452	WHEEL	2008	1	CIN	0	1	0	0	0	0	0	1	
6	AAA	005-E5431	WHEEL	2008	1	CIN	0	0	1	0	0	0	0	1	
7	SUM	009-E5446	WHEEL	2008	1	CIN	0	0	0	0	1	0	0	1	
8	SUM	011-E5431	WHEEL	2008	1	CIN	0	0	0	0	0	1	0	1	
9	SUM	011-E5452	WHEEL	2008	1	CIN	0	0	1	0	0	0	0	1	
10	SUM	1003BH-C707	GRINDING WHEEL	2008	1	CIN	0	0	0	0	144	0	0	144	
11	SUM	1003BH-C810	GRINDING WHEEL	2008	1	CIN	0	0	0	0	96	0	0	96	
12	SUM	1003BH-C813	GRINDING WHEEL	2008	1	CIN	0	0	0	0	288	0	0	288	
13	SUM	1003BH-C814	GRINDING WHEEL	2008	1	CIN	0	0	0	0	48	0	0	48	
14	SUM	1003BH-C815	GRINDING WHEEL	2008	1	CIN	0	0	0	0	120	0	0	120	
15	SUM	1003BH-D818	GRINDING WHEEL	2008	1	CIN	0	0	0	0	72	0	0	72	
16	SUM	1003HD-C401	GRINDING WHEEL	2008	1	CIN	0	0	0	0	54	0	0	54	
17	SUM	1003HD-C402	GRINDING WHEEL	2008	1	CIN	0	0	0	0	0	12	0	12	
18	SUM	1003HD-C545	GRINDING WHEEL	2008	1	CIN	0	0	0	0	24	0	0	24	

WHO NEEDS THIS UTILITY?

You have two options for creating a sales forecast. If you are using the Macola® Master Scheduling or MRP software, you will need to generate a forecast for each item you sell. You can license the ForecastPro software to automate the process or manually create your forecast. If you are not using our utility, you are faced with the tedious chore of manually keying it into Macola® software and then maintaining it into the future.

Our utility offers important features:

- It imports your Macola® historical sales data into Excel. Once it is in Excel, you can have the ForecastPro read that data and automate the creation of a sales forecast. If you are not using ForecastPro, you can use formulas to create your forecast based on your historical sales or upcoming trends.
- Once you have developed your new sales forecast, our utility will export it into Macola® to create your Master Scheduling or MRP sales forecast file. This eliminates tedious manual keying.

Let's say you want to:

- Create a sales forecast based on weekly or monthly historical data
- Export your resulting sales forecast from Forecast Pro into Macola®
- Selectively replace portions of your existing sales forecast
- Append or update your current sales forecast

Our utility eliminates time-consuming keying and proofreading.

HOW DOES IT WORK?

Using a familiar Excel spreadsheet with robust Visual Basic programming, our utility imports your sales history quantities from Macola® into Excel in seconds. You then manually create your sales forecast or use ForecastPro to do so. Once you have finalized your sales forecast, our utility exports it to your Macola® Master Scheduling file or the MRP Sales Forecast file. It allows you to replace or append to an existing Macola® forecast or create a new one. It is easy to use.

Your sales forecast may be created manually or by using the ForecastPro software. It is compatible with all versions of ForecastPro and Macola®.

KEY FEATURES and BENEFITS

- Excel-based
- Eliminate hours of tedious keying and proofreading
- Better manage your forecast
- Unlimited phone support

WHAT DOES IT COST & WHAT IS INCLUDED?

Please refer to our price list. Our annual maintenance fee provides unlimited support and software updates.

For more information or a demonstration, call (513) 723-8091

Leahy Consulting is an independent ERP consulting company with 30 years of experience supporting and optimizing Macola® ERP systems. Leahy Consulting is not affiliated with ECi Software.

Visit www.PulseDashboard.com

Copyright © 2022 by Leahy Consulting, Inc., PO Box 11418, Cincinnati 45211 USA