

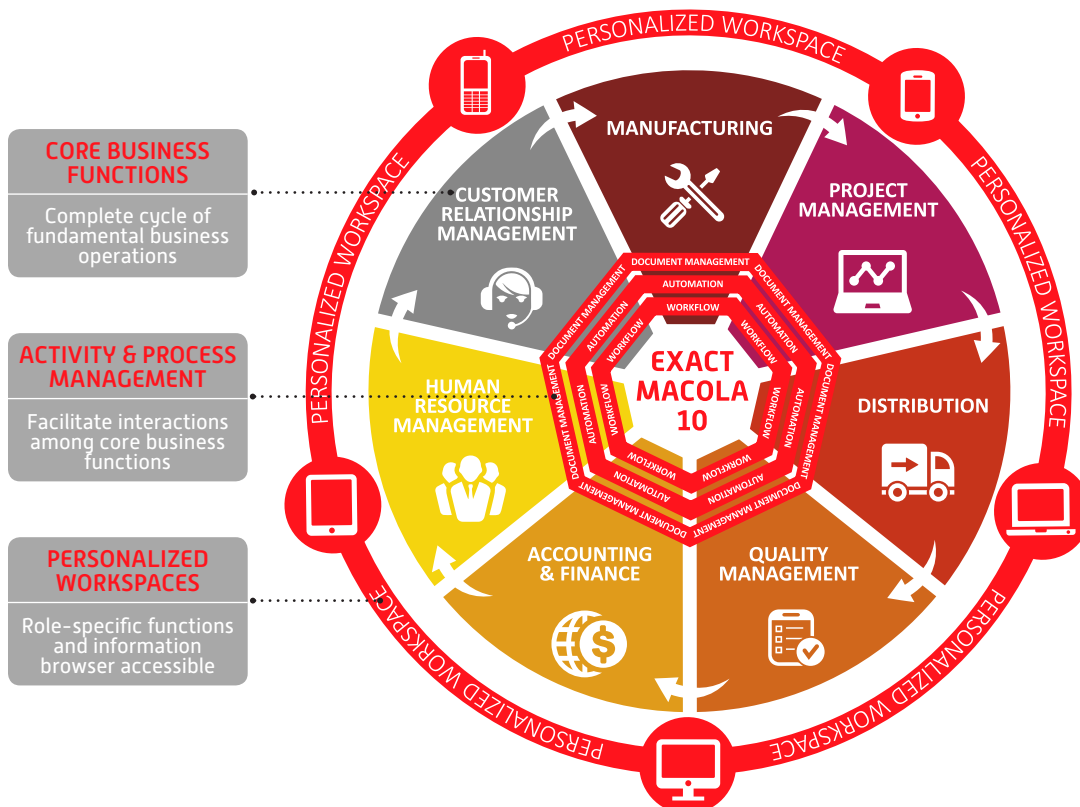
Exact Macola 10

**SOFTWARE TO  
INCREASE THE  
SPEED, ACCURACY,  
AND RELIABILITY  
OF YOUR  
OPERATIONS**



## The Next Evolution of Exact Macola Software for Manufacturing and Distribution Organizations

Are you looking for ways to grow your business and improve customers' experience with your company? Are spreadsheets, manual processes, slow response times, and inaccurate information stalling your business?



Exact Macola 10 enables you to better understand and focus on your core business. By addressing your challenges, Exact Macola 10 improves the way customers interact with your company. The better customer experience, the greater likelihood they continue to order from you, order more from you, and speak highly of working with you, which all helps your business grow.

Exact Macola 10 is the next evolution of Exact Macola and is a huge leap forward toward a more natural ERP experience that increases the speed, accuracy, and reliability of operating your business.

### CHALLENGES SOLVED BY EXACT MACOLA 10:

- ✓ Isolated data stored in spreadsheets, on paper, and in non-integrated systems
- ✓ Manual and error-prone data collection
- ✓ Inability to accurately track inventory
- ✓ Delayed or inaccurate shipments
- ✓ Visibility into resource utilization
- ✓ Cumbersome job quoting process
- ✓ Inefficient forecasting
- ✓ Manual intensive financial consolidation
- ✓ Poor labor tracking
- ✓ Lengthy order entry and fulfillment time
- ✓ Difficulty accessing key performance indicators and business reporting

Exact Macola 10 consists of three main categories:

Core Business Functions	Activity and Process Management	Personalized Workspaces
<ul style="list-style-type: none"> <li>• Manufacturing</li> <li>• Project Management</li> <li>• Distribution</li> <li>• Quality Management</li> <li>• Accounting and Finance</li> <li>• Human Resource Management</li> <li>• Customer Relationship Management</li> </ul>	<ul style="list-style-type: none"> <li>• Automation</li> <li>• Workflow</li> <li>• Document Management</li> </ul>	<ul style="list-style-type: none"> <li>• Role-specific interactive views into key functions</li> <li>• Workplace mobility with anywhere, anytime access</li> </ul>

## CORE BUSINESS FUNCTIONS

At the heart of any manufacturing or distribution organization is the need to manage the process of building or distributing a product including managing the quality of the product, handling receivables and payables, coordinating resources involved in building the product, and customer and order information. These core business areas are all addressed by elements of Exact Macola 10:

- Manufacturing – Control product fabrication and assembly
- Project Management – Enable a seamless workflow
- Distribution – Ensure smooth distribution
- Quality Management – Verify product quality
- Accounting and Finance – Process orders and payments
- Human Resource Management – Schedule resources efficiently
- Customer Relationship Management – Manage customer data

## ACTIVITY AND PROCESS MANAGEMENT

The core capabilities of Exact Macola 10 are powerful standalone, but the real value is in connecting those core business functions through automation, workflow, and document management. These are the activity and process management capabilities that serve as the glue between and among the core business functions.

- Automation – Enable seamless reactions to business conditions. No human errors, no delays, and no lost papers
- Workflow – Prevent processes from getting delayed/impeded and ensure key stakeholders are informed and involved when needed
- Document Management – Allow centralized document creation, storage, and management with role-based and secure access. Eliminate duplication and link notes, emails, orders, modifications, CAD/CAM diagrams, orders, and/or projects so everyone stays on the same page and has the whole picture

**For over 40 years, Exact Macola has helped thousands of small and medium-sized businesses grow with software solutions designed for their unique manufacturing and distributing needs.**

## PERSONALIZED WORKSPACES

The goal of personalized workspaces is to empower users to have a more natural work experience and interaction with the business through Exact Macola 10 which provides role-specific views into the core business functions and activity and process management. Personalized workspaces enable users to solve problems with specific roles in mind.

- Critical Job Functions - Specific workspaces are aimed at bringing together critical functions to perform a job. Examples include a sales workspace, human resources workspace, accounting/finance workspace, order processing workspace, etc. Workspaces can be geared toward a specific job (shop floor manager) or a specific group (accounting)
- Reduce Time - Personalized workspaces reduce the amount of time required to perform tasks by having critical information and functions at users' finger tips
- Always Accessible - Workspaces are accessible anytime, anywhere – client-server, browser-based (access from home or public PC), tablets, and smartphones – everyone is connected